

Third Quarter 2007

The BluePrint



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Newest Development for Stony Point

Stony Point Four, a multi-tenant Class 'A' office building, was recently completed as the newest development in The Park at Stony Point, located adjacent to Stony Point Mall in Richmond.

The 109,000-square-foot building is constructed of steel and brick veneer. The project was completed in a fast track eight-month schedule which included site-work. The lobby of the shell building includes ornamental granite elevator surrounds, solid wood paneling and stone tile flooring.

By the time KBS completed work in October on Highwoods' new Stony Point Four, the building was 86 percent leased, said Hank Robertson, director of development for the company in this region. The Stony Point project, located in the city's Southwest Quadrant, is designed to take advantage of the area's low vacancy rating.

Colony Insurance, a high credit, specialty insurance underwriter, occupies 52,000 square feet of space on the

third and fourth floors of the building. KBS's Stony Point Four project team completed the tenant upfit under a separate contract. Features include a marlite-paneled lobby and boardroom entrance and interior windows with solid cherry trim.

Highwoods Properties currently owns three additional properties in this office park, encompassing a total of 354,000 square feet. The new building is identical to the Stony Point Three building.

Congratulations to Wayne Harrell, senior project manager; Steve Cole, superintendent; Liz Blanks, project assistant; Thomas Upson; project engineer; and John Glaspie, assistant superintendent.

Other recent projects in KBS's Corporate / Office portfolio includes CarMax Corporate Headquarters and Luck Stone Corporate Headquarters additions in Goochland and Gallery Two and Convergence Three in Virginia Beach.

Cash Box, Prizes and Demos Highlight Fourth Annual Safety Fair

An estimated 200 people joined in the festivities at the Fourth Annual KBS Safety Fair, organized by Safety Director Mark Lambert. He says the primary motive behind the event is to "demonstrate the Safety Department's commitment to the well-being of each and every person on a jobsite."

To rev up the event, the Med Flight helicopter was a big hit for the second year in a row, making a majestic landing in the cul-de-sac outside the KBS office buildings. The crowd was invited to check out the aircraft up close.

McGeorge Toyota showed off the new Toyota Tacoma truck, and four different rental companies brought equipment to display. There was also an overhead power line and static electricity demonstration put on by West Virginia University.

Virginia Blood Services made its usual appearance at the fair, drawing 28 donors to the Bloodmobile. According to Assistant Safety Director Stacy Wertman, who organized the Blood Drive, "Each donation of blood will benefit three people."

Attending vendors included ABC, Carter Machinery, CIS, Concentra, F2B Mobile Solutions, Ferguson Enterprises, Hertz, Hilti, Labor Finders, Milwaukee Tools, Neff, North Safety Products, Red Wing Shoes, Rutherford, Staff Zone, Sunbelt Rentals, The Mobile Storage Group, Timmons, Tradesman International, W.O. Grubb and Whitecap/Brock Tools.

Tom Rozman, the Central Region Director of the Department of Labor, gave an informative speech about job site safety inspections. President Bill Paulette stepped forward to say a few words of thanks to the Department of Labor, the vendors, the KBS Safety

Department and all guests.

Once the speakers were finished, Moxy took the stage to set the fun tone of the afternoon with upbeat guitar strumming and singing.

There were snack vendors handing out hot dogs, nachos, ice cream sundaes and warm pretzels. To add to the festivities there was a raffle drawing for various door prizes, including an Apple iPod, a DVD player and a reciprocating saw.

The 'cash box' made its fair debut, as guest after guest attempted to catch the flurrying bills around them. All went in hoping to catch one of the two \$100 bills, but most walked away happy to grab a handful of singles and fives. In the end, the \$100 bills were snatched by Dave Knudsen and Cary Estes.

Lambert expresses appreciation for the large attendance of subcontractors and thanks them for their support. KBS would like to thank the Safety Department for their work on this event.



KBS Superintendent Joe McVickers tests his luck in the cash cube.



Vendors display goods and take part in safety demonstrations.

In Other News

Mark Your Calendars!

For a complete listing of events, visit the calendar at www.kbsgc.com.

KBS Institute Classes

September 11, 3-5 p.m. — Understanding and Utilizing the JCR

September 25, 3-5 p.m. — Review of Sprinkler Systems

Classes take place in the KBS Training Trailer.

10th Annual Charity Golf Tournaments

The June 8 tournament at Independence Golf Club drew a crowd of about 124 competitors from KBS and 55 other companies.

The 50 / 50 Cash Raffle winner, Mark Alonzi, took home \$760, while the other

half will be donated to the Central Virginia Food Bank and the Make-A-Wish Foundation.

Other contest winners included Don Conley in the Longest Drive category and Kris Neal for Closest-to-the-Pin.

The final tournament will be held September 14 at Mattaponi Springs Golf Club. Registration is full and a waiting list has been established for the tournament.

Combining the cash raffle and proceeds from both tournaments, KBS plans to donate \$10,000 to the named charities.

For information on sponsoring the tournaments, contact Tenille Nuckols at (804) 515-1244. Check out the next issue of *The BluePrint* for photos and more tournament highlights.

Recently Awarded Projects

■
Hampton Roads Military Housing,
Norfolk and Newport News, VA

■
West Broad Village, Henrico County, VA
■

Summer Hours

KBS's offices are now operating under summer hours. Office hours are from 8 a.m. – 5:15 p.m. Monday through Thursday and 8 a.m. – 12:30 p.m. on Friday. Regular hours will resume in the fall.

KBS Welcomes Newest Members

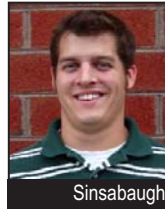
There are a few new additions to the KBS family, and it's with great pleasure we introduce them to you!

New Employees

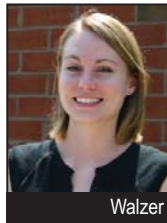
Brett Sinsabaugh comes on board as Site Safety Manager and is currently working on the High Street Project. He also fills the role of safety inspector for KBS projects in the Tidewater region.

KBS welcomes Shana Worden as Office Manager of the Virginia Beach office. She is also project assistant to Matt Gass.

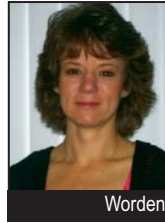
Stephanie Walzer joins KBS as a project assistant in the Retail group, working with McMahon Croft and Jon Dzielak. She is currently working on the SpringHill Suites project.



Sinsabaugh



Walzer



Worden

Birth Announcements

John Waechter and his wife, Sara, are the proud parents of Mary Page, born on May 30.

Fisher Reigns in Bass Tournament

For the past 22 years, KBS and friends have looked forward to the first week of May for the Annual Fishing Tournament at Diascund Reservoir. Billy Moore, KBS superintendent and fishing enthusiast, organizes the tournament.

This year Sam Fisher, KBS superintendent and avid fishing competitor, caught a 4-pound, 5-ounce fish that made him the KBS Champ. "I love this tournament," Fisher says, "I hope to be able to defend my title next year."

Each year, local business affiliates accompany KBS employees out on the water to vie for the biggest fish. There are usually about 15 boats, each holding two competitors.



Sam Fisher displays prize-winning bass.

The amicable competition strengthens relationships between employees and other participants. There is a small prize for the top three winners, but above all, people come out to the tournament for the opportunity to win bragging rights. Moore says the goal of the tournament is simply to have a good time and he hopes it will continue for years to come.

Staff Birthdays & Anniversaries

July

Matt Gass, July 5
Don Riggins, July 7
April Shumate, July 8
David Bennis, July 15
Thomas Upson, July 19
Dave Wilmink, July 20
Robin McCullough, July 27
Matt Liffick, July 31
Tony Zimmer, July 31

July

Rick Shook, 1982
Jimmie Moore, 1989
Tom Camp, 1995
Kevin Ralls, 1996
David Green, 1999
Jim Benn, 2001
Ron Mangano, 2004
Josh Teets, 2004

August

Sam Fisher, August 2
Steve Satterfield, August 5
Charlie Slemaker, August 5
Keith Goodman, August 6
Rich Lee, August 9
Janice Simpkins, August 11
Brandon Leonard, August 13
Stacy Wertman, August 16
Steve Cole, August 18
Odir Chavez-Merino, August 23
Sam Stocks, August 23
George Cramp, August 25
Dan Rutter, August 26
Ray Simmons, August 27
Bret Sinsabaugh, August 31
Tyler Sinsabaugh, August 31

August

Cecil Walsh, 1985
Jack Hughes, 1987
Darren Campbell, 1990
John Glaspie, 1994
Brian Emminger, 1998
Cathy Muto, 1999
Odir Chavez-Merino, 2001
Jerry Hunley, 2003
Michael Stephens, 2004
Kim Chaney, 2006
Robert Leo, 2006

September

Alex Blanton, September 4
Brian Emminger, September 4
Randy Talley, September 10
Frank Guertler, September 12
Mark Thomas, September 13
Terry Pulliam, September 14
Bill Paulette, September 26

September

Bill Paulette, 1975
Brian Barrett, 1991
Brian Bargo, 1994
Don Riggins, 2000
Sylvester Williams, 2002
Steve Cole, 2004
Melissa Klimek, 2004
David Knudsen, 2005
Will Paulette, 2005
Kim Ross, 2005

Basketball League Champs

Following a 9–8 season, the KBS Basketball Team was named Division II Champs in the Henrico Men's Basketball League "C".

Winning five straight games, the team was able to clinch the title in the tournament round.

The team included Steve Satterfield, Will Paulette, Brian Bargo and David Doubman. Congratulations to the team!



Colony Insurance occupies 52,000 square feet of space on the third and fourth floors of Stony Point Four.



Visit us on the Web at: www.kbsgc.com
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New Digs at the Beach: KBS Supports Growing Volume in Hampton Roads

KBS announces the opening of an office in Virginia Beach to support the growing volume of work in the Hampton Roads areas.

"The opening of the Virginia Beach office reflects KBS's continuing commitment to the Tidewater region. This office will build upon our success of delivering quality construction services to existing clients in this area and our expanding work throughout Hampton Roads," said president, Bill Paulette.

While KBS has been working in Hampton Roads for many years, this is the first regional office since the firm opened its corporate doors in Richmond in 1975.

"Establishing a firm in a new geographic area goes well beyond bringing a staff on board to complete a few projects," stated Paulette. "It requires a constant presence in the community to continuously develop the local insight necessary to deliver the capabilities and caliber of work that this area expects. That is exactly the goal of the new office and its staff."

The office is led by Matthew Gass who has more than 25 years of project management and business development experience in the construction industry.

John Gillenwater, vice president of business development, notes, "With projects such as the Convergence Three office building in Virginia Beach and the Hampton Roads Military Housing project in Norfolk and Newport News, our work volume in this area has increased dramatically, and we expect this growth to continue for

many years to come."

The office is currently supporting the Convergence Three and High Street projects along with the Hampton Roads Military Housing project in Norfolk and Newport News. Several other projects will break ground in the coming months.

The office, located in the Reflections Office Park, extends KBS's full range of construction management services to clients in the area. The office address is 2901 South Lynnhaven Road, Suite 170, Virginia Beach, VA 23452.



KBS supports business efforts in Hampton Roads with a new office in Virginia Beach.